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terra firma

Annual Review 2010

a unique perspective



Excerpt from the 2010 Annual Review
Annington Human Interest Article

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ANNINGTON THROUGH AND THROUGH

Annington has changed hugely in the 15 years since it was launched, and there are only a handful of people who have been there from the start. Peter Clarke is one of them.

With Peter set to retire soon, the business is looking back over his career and paying tribute to the huge contribution he has made to its growth and success.

Peter's early career was at the Government Property Services Agency (PSA) where he spent 23 years. A Chartered Engineer, his roles included responsibility for the MoD & Civil Service Estates in Devon & Cornwall.

When the PSA was privatised in 1993, Peter became an employee of the AMEC group of companies. In 1996, AMEC was brought in by Nomura to provide technical expertise for its tender for the Married Quarters Estate. Peter's experience was to prove invaluable as he had looked after about 7,000 married quarters while at the PSA.

By August 1996, Nomura had been nominated as the preferred bidder by the MoD and Peter was asked if he would join Annington on secondment from AMEC. When asked what persuaded him to take the job, he says "I was excited by Nomura's plans to transform military housing sites into vibrant housing communities." It was a secondment that would turn into a 15-year working relationship.

From the start, Peter has been Annington's key point of contact with the MoD. In essence, this means that anything which has something to do with the MoD – pretty much everything Annington does, in fact – involves Peter. His responsibilities range from getting to grips with a very complex contract and making it work on a practical level through to helping to handle the PR exercise surrounding what was seen as a very controversial deal.



Peter Clarke

Annington owes a lot to Peter's patience, persistence and professionalism in establishing and maintaining good working relations at all levels within the MoD and with its agencies. He has helped to steer the business through periods of great change and built up a truly encyclopaedic knowledge of the sale contract with the MoD along the way. In October 2011, Peter retires from Annington at the age of 67. He intends to spend time with his local church and doing voluntary work for Christian charities, a passion he shares with his wife Bridget. Everyone at Annington and at Terra Firma wishes him well and hopes he enjoys a retirement that is extremely well-earned.